

**MANAGING  
THE CHANGE  
FOR BETTER TOMORROW**



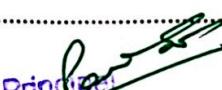
**HARJYOT KAUR  
PARAMVEER SINGH**

  
**Principal  
S.D. College, Ho**

## INDEX

<b>COVID-19 AND DIGITAL TRANSFORMATION: IMPACT ON BUSINESS AND EMPLOYEES .....</b>	<b>11</b>
Ms. Tanveer Kaur .....	11
Mr. Amanjot Singh Syan.....	11
Dr. Rishi Raj Sharma.....	11
<b>ARTIFICIAL INTELLIGENCE IN THE HEALTHCARE INDUSTRY IN INDIA.....</b>	<b>23</b>
Mr. Ramshankar Varma .....	23
<b>✓THE EFFECTS OF TECHNOLOGY ON HEALTH.....</b>	<b>34</b>
Dr. Amarjit S. Sidhu .....	34
Mr. Paramveer Singh .....	34
Dr. Parampal Singh.....	34
Dr. Yadvinder Parmar.....	34
<b>PREVALENCE OF MUSCULOSKELETAL PAIN IN STUDENTS AND ITS ASSOCIATION WITH THE USE OF PHONE AND COMPUTER (DESKTOP/LAPTOP) AMIDST COVID -19 PANDEMIC .....</b>	<b>46</b>
Dr. Lalita K. Sharma.....	46
Dr. Rakesh Mahajan .....	46
Mr. Gursimran Singh.....	46
<b>✓VALUE CREATION THROUGH FUTURE SERVICE TECHNOLOGIES.....</b>	<b>59</b>
Dr. Supreet Kaur.....	59
Ms. Baljinder Kaur.....	59
Ms. Harjyot Kaur .....	59
<b>✓LIFE STYLE CHANGES AND HEALTH: DISEASES AFTER DIGITAL TRANSFORMATION.....</b>	<b>69</b>
Ms. Isha Tiwari .....	69
Ms. Megha Dua .....	69
<b>PROBLEMS AND PROSPECTS OF WOMAN ENTREPRENEURSHIP IN INDIA.....</b>	<b>77</b>
Ms. Amanpreet Kaur .....	77
Ms. Prabhjot Kaur (Corresponding author) .....	77
<b>✓ROLE OF AN EDUCATOR IN CHANGING SCENARIO.....</b>	<b>87</b>
Ms. Prabhkiran Kaur.....	87
<b>FINANCIAL LITERACY AND SUSTAINABLE RURAL DEVELOPMENT: AN OVERVIEW .....</b>	<b>95</b>
Ms. Gaganpreet Kaur .....	95
<b>✓EVOLUTION AND THE FUTURE OF CRYPTO COMMODITIES .....</b>	<b>101</b>
Ms. Manjit Kaur.....	101

<b>✓SWOT ANALYSIS OF VIRTUAL COMMUNICATION .....</b>	<b>110</b>
Ms. Manpreet Kaur .....	110
<b>A STUDY ON DIGITAL TRANSFORMATION OF HR MANAGEMENT SYSTEM.....</b>	<b>115</b>
Ms. Rajanpreet Kaur .....	115
<b>IMPACT OF TECHNOLOGY ON HEALTHCARE SERVICES .....</b>	<b>123</b>
Ms. Diksha Rana .....	123
<b>✓ROLE OF THE PEDAGOGUE FOR THE BETTER TOMORROW.....</b>	<b>129</b>
Ms. Pooja .....	129
<b>✓ETHICAL PRACTICE IN SMALL AND MEDIUM ENTERPRISES.....</b>	<b>135</b>
Ms. Jyoti Bala .....	135
<b>✓JOURNEY OF INDIAN RUPEE AND CAUSES OF DEVALUATION OF INDIAN RUPEE.....</b>	<b>141</b>
Ms. Dimple .....	141
<b>COMPARATIVE ANALYSIS WITH SARS-COV-1/ MERS-COV/ INFLUENZA VIRUSES .....</b>	<b>149</b>
Dr. Kanwardeep S. Dhaliwal.....	149
<b>✓INNOVATIVE HR PRACTICES: CASE STUDY OF ZOHO CORPORATION.....</b>	<b>158</b>
Dr. Sachin Kumar.....	158
<b>DIGITAL TECHNOLOGY AND ITS ADDICTION .....</b>	<b>163</b>
Ms. Sunita Devi .....	163
<b>✓AUGMENTED REALITY: A TECHNOLOGY ORIENTED APPROACH TO INTENSIFY CUSTOMER EXPERIENCE .....</b>	<b>168</b>
Ms. Amandeep Kaur.....	168
<b>✓COMPUTER VISION APPLICATIONS AND ITS FUTURE .....</b>	<b>174</b>
Mr. Keshav .....	174
<b>✓MOBILE PHONE USAGE: BOON OR BANE FOR SOCIETY .....</b>	<b>179</b>
Dr. Palwinder Kaur .....	179

  
 Principal  
 S.D. College, Fazilka

# CHAPTER 20

## AUGMENTED REALITY: A TECHNOLOGY ORIENTED APPROACH TO INTENSIFY CUSTOMER EXPERIENCE

*Amandeep Kaur  
Assistant Professor, Department of Computer Applications  
amandeep@sdcollegehsp.net*

### **Abstract**

Augmented reality (AR) is a technology that has swept the globe in recent decades. Its applications are now found in almost every field imaginable. A computer technology stores graphics, images, and other computer data. It is use of computer-generated information to augment real-world. It is constructing a new environment where actual and virtual items are combined at various levels. The customer experience environment is developing into new sorts of hybrid experiences as a result of the development of portable and embodied technologies, as well as highly interactive, physical-virtual linkages. Augmented reality is changing how companies interact with customers. It has the potential to widen consumers' product consideration set while also reducing their options. Augmented Reality (AR) is developing as a strategic experience design tool across a variety of customer engagements. This research adds to a growing body of knowledge about the usage of augmented reality (AR) in the early phases of client buying experiences.

**Keywords:** - AR, IOT, Purchase journey, Customer engagement, Customer experience

### **Introduction**

Many businesses have begun to use augmented reality (AR) as a frontline technology to provide customers with a more engaging experience. This dynamic was especially important in the context of social distancing mandates issued in response to the Covid-19 pandemic. AR enables a distinct form of product or service visualization that reduces intangibility, enhances inspiration and promises to enable creativity in customers' purchase decisions by seamlessly projecting virtual content into the customer's view of the real world. Customers interact with companies at several touch points during various stages of their decision-making (before, during, and after consumption), and these sensory, affective, behavioral, and cognitive sub-experiences make up the fundamental customer purchasing experience (Brakus, Schmitt, & Zarantonello, 2009). For businesses, managing the client experience is critical (Accenture, 2015; Raw, 2015). In augmented reality, people are placed in their physical surroundings, and